

BEAU Z. DUNFEE

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EDUCATION

UNIVERSITY OF NOTRE DAME LAW SCHOOL, NOTRE DAME, INDIANA – JURIS DOCTOR – 2013

Indiana University, Bloomington, Indiana – Bachelor's Degree – 2009

EXPERIENCE

WEICHERT REALTORS - JIM DUNFEE & ASSOCIATES, SOUTH BEND, INDIANA

2015 - PRESENT

MANAGING BROKER & ATTORNEY-AT-LAW

- Manage ~40 brokers who annually close 650+ transactions valued for over \$125 million in real estate
- Advise and counsel brokers on legal issues that arise in the transactions between the principals
- Personally broker ~50 transactions per year for over \$15 million in real estate sales

MERIDIAN TITLE CORPORATION, INDIANAPOLIS, INDIANA

2013 - 2015

COUNSEL

- Drafted legal documents, assisted in underwriting decision-making, and focused daily on Indiana real estate law
- Underwriter for complex real estate transactions, tax lien foreclosures, mortgage foreclosures, & short sales
- Specialized in property tax foreclosure procedure and insurability

BACKGROUND & DESIGNATIONS

- Indiana-licensed attorney
- Indiana-licensed real estate instructor
- Indiana-licensed real estate broker & REALTOR®
- Mediator for Indiana Association of Realtors procuring cause commission disputes
- Graduate of Indiana Realtor Leadership Academy 2017
- Graduate of Leadership South Bend / Mishawaka 2018
- Elected to board of directors of the South Bend Area Realtors in 2018 (term is 2019-2022)
- President-elect of South Bend Area Realtors 2021
- Elected to the Multiple Listing Service board of directors for local association 2016-present
- Served as an expert witness in federal court regarding Indiana Association of Realtor forms and industry standard practice

NEWS ARTICLE CONTRIBUTIONS

- 'Not a market for amateurs.' Most South Bend area houses are selling in 10 days or less South Bend Tribune 5/24/21
- A tale of two economies: Some businesses thrived during the pandemic South Bend Tribune 3/28/21
- Coronavirus could prompt migration to South Bend area South Bend Tribune 7/24/20
- Michiana real estate market poised for a quick rebound after coronavirus shutdown South Bend Tribune 6/20/20
- Local real estate demand remains strong South Bend Tribune 5/21/20
- Strong real estate market in South Bend area likely to slow down in wake of coronavirus South Bend Tribune 3/22/20
- What Slowdown? The 10 Markets Where Home Prices Are Unstoppable Realtor Magazine 1/28/19
- 10 Cities Where Americans Are Deepest in Debt (and least deep) but Still Buy Homes Realtor Magazine 11/27/18
- South Bend-Elkhart real estate still has steam South Bend Tribune 10/7/18